

# IENICA

## Oleochemicals Market Specification Sheet

Unlike users of fibres, the users of lipid-based and other feedstocks in the oleochemicals sector are particularly diverse. Moreover, the demands laid upon them technically have no generic linkages and are affected by the chemical processing that the feedstock may undergo. It is to be noted that different companies use different technological processes and pathways to reach similar end points.

The key element in this sector is in fact the manufactured intermediate, which to a great extent is independent of the individual plant feedstock.

Hence, the only specification that can be laid against oilseeds as feedstocks is that they are of good marketable quality, a standard in everyday use in trading and true to type and description.

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